"Needs vs. Wants"

By: Jack Muellerleile

"Needs vs. Wants" should be cleared up early on in any group effort, partnership or family endeavor.

Needs are basic to all. They include:

- 1. **S**ecurity
- 2. <u>A</u>cceptance
- 3. Progress
- 4. Pleasure

Wants are everything else and are only limited by your imagination.

Organizations / families / groups of every stripe get themselves in serious trouble when they allow these two things to become confused then allocate time and other resources to the pursuit of something unnecessary.

<u>Suggestion</u>: In all your endeavors, stick to the pursuit of **SAPP** so that you don't run the risk of becoming one.

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