

# “Needs vs. Wants”

By: Jack Muellerleile

“**Needs vs. Wants**” should be cleared up early on in any group effort, partnership or family endeavor.

**Needs** are basic to all. They include:

1. **S**ecurity
2. **A**cceptance
3. **P**rogress
4. **P**leasure

**Wants** are everything else and are only limited by your imagination.

Organizations / families / groups of every stripe get themselves in serious trouble when they allow these two things to become confused then allocate time and other resources to the pursuit of something unnecessary.

**Suggestion:** In all your endeavors, stick to the pursuit of **SAPP** so that you don't run the risk of becoming one.