

From: Jack Muellerleile [jrm@4VQP.com]
Sent: Thursday, October 31, 2013 4:02 PM
To: 'J. R. / Jack Muellerleile (jrm@4VQP.com)'
Subject: 10.31.13 UPDATE: 15 prequalified ECW sites lost in 15 months but good ones still left
Attachments: ECW_103113_15 Prequalified ECW Sites Lost in 15 months.pdf; ECW_10.31.13_Jacks_L.A. METRO AREA sites with ADTs-WCVs-EGRs-Latino %.pdf

Importance: High
Sensitivity: Confidential

Valued clients and client candidates:

While updating my records I noticed that we lost 15 prequalified, new-to-industry EXPRESS Exterior Tunnel Carwash sites over the past 15 months, so to satisfy the curiosity of a growing number of you, I edited the attached listing which shows what happened to each one of them.

No worries, though. Also attached is my sanitized, updated list of prequalified, L. A. Metro Area, new-to-industry sites still available for you to choose from. Each site is believed to be capable of HIGH WASHED CAR VOLUME once the initial ramp-up period has smoothed out and your 'seasoned level' of washed cars is attained.

OK, you are now up to date.

Please call me with your questions or comments.

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Jack Muellerleile